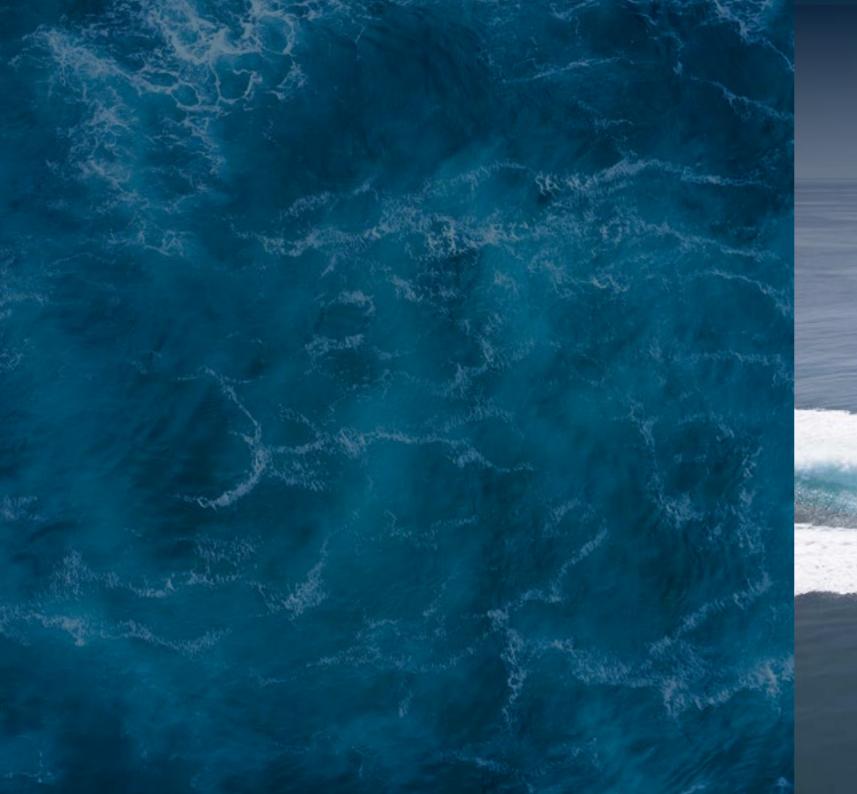
## SELL WITH SUNSEEKER BROKERAGE

Sell with... Expertise Insight Confidence

Management from Enquiry to Sale



Brokerage



## WORLD RENOWNED Why Sunseeker Brokerage

Sunseeker is a World Renowned and leading brand that promises quality and prestige in every vessel they manufacture.

For 30 Years, we have built a strong and successful reputation by providing complete yacht brokerage services for their clients. We continually better industry sales figures year on year, through market intelligence and strategic investment to ensure maximum exposure to potential purchasers. It is now the world's largest Brokerage House for the sale of Sunseeker motor yachts as well as plethora of other manufacturers.



OFFICES **COVERING 33** 

As the world's largest Sunseeker Dealer, covering all of the key areas across Europe, we currently operate within 33 territories and cover most of the key International Boat Shows and events. No matter the location of your boat, one of our experienced sales brokers will be on hand to assist you, at any time. From initial enquiry to after-sales, service and final registration, your entire acquisition will be expertly managed.



YACHTS SOLD IN 2021

**NEW LISTINGS** EACH YEAR

SALE VALUE OF BOATS SINCE



## UNPARALLELED REACH

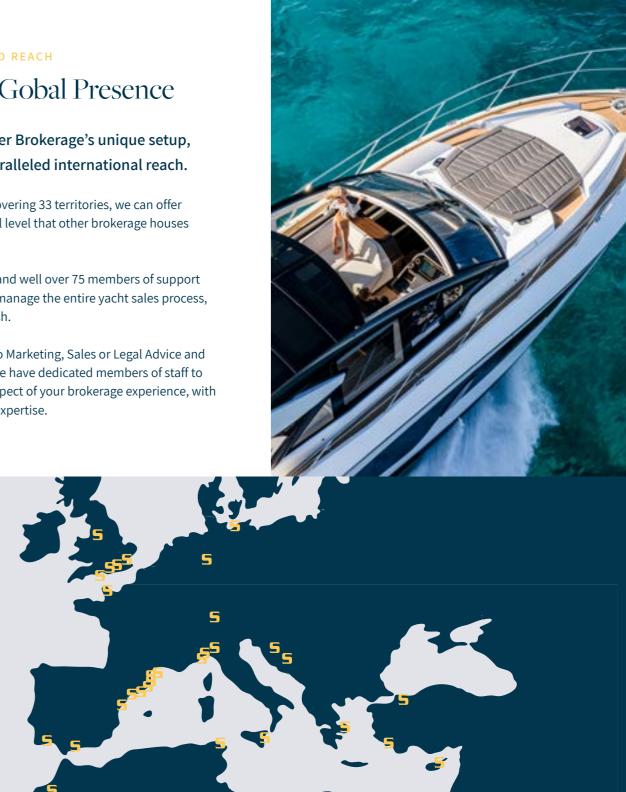
## A Truly Gobal Presence

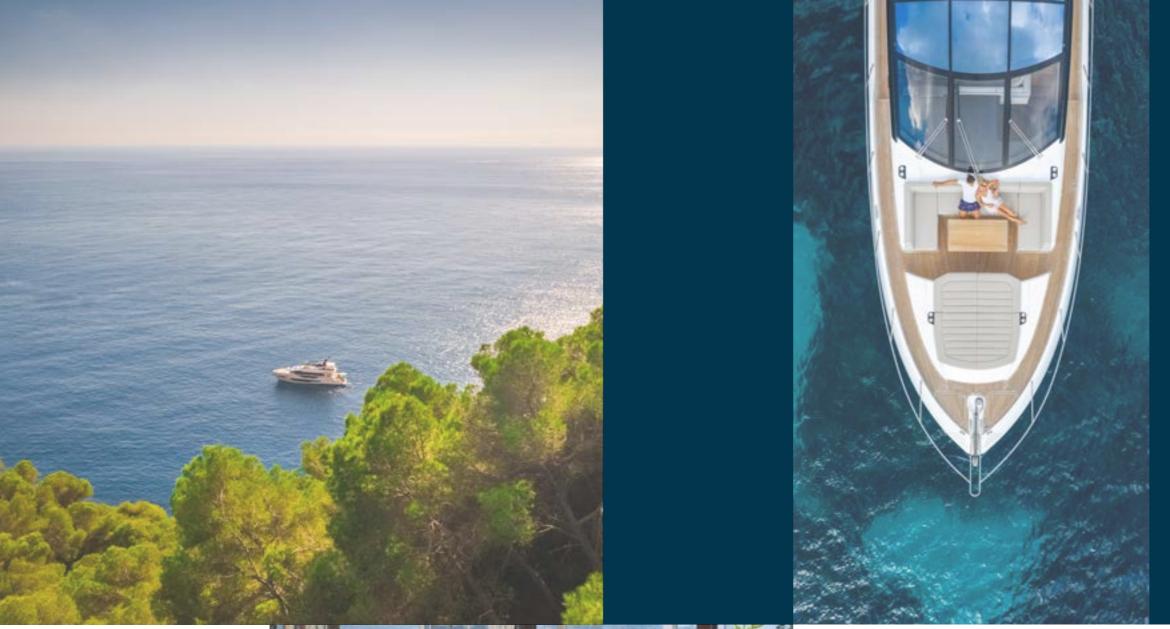
With Sunseeker Brokerage's unique setup, we offer unparalleled international reach.

With 26 offices covering 33 territories, we can offer support at a local level that other brokerage houses simply can't.

Over 50 brokers and well over 75 members of support staff allow us to manage the entire yacht sales process, from start to finish.

From Servicing to Marketing, Sales or Legal Advice and Conveyancing, we have dedicated members of staff to manage every aspect of your brokerage experience, with knowledge and expertise.











NON-SUNSEEKERS SOLD EVERY MONTH

# No Sunseeker? No problem!

### Our experience and knowledge spans much further than the Sunseeker range.

Princess, Ferretti, Azimut, Riva, Fairline, Sealine and many more yachts from other International manufacturers have all recently sold with Sunseeker Brokerage.

With 86 non-Sunseekers listed in 2024 take a look at the yachts for sale on our website www. sunseekerbrokerage.com to see what we currently have for sale.

With non-Sunseeker sales making approximately 33% of our brokerage sales each year (2024), rest assured that we have the experience, knowledge, network and tools to market and ultimately sell your Yacht.



PRINCESS

Riva

PERSHING





### MARKETING YOUR YACHT

# Professional Photography & Videography

It is a fact that quality imagery plays a huge part in product saleability. Our experience in the marketplace suggests the most important factor when it comes to marketing a yacht is how she looks to a potential buyer.

We always strive to take the very best quality photographs of your yacht, however we also encourage the use of a recommended professional photography and videography services. This ensures unique and exciting content for your yacht to promote across all marketing platforms.

Evidence provided by the world's leading marine portals prove that displaying over 25 quality images improves your enquiry rate by up to 35%



A professional video of your Yacht has now proven to be one of the most valuable marketing materials when selling your boat. Creating video content is extremely quick and easy and we can organise the entire production process for you.

We employ all of the latest drone technologies and work together with specialist teams to bring you the very best videos for your Yacht.











# Website Promotion

The key to selling your boat is by ensuring maximum visibility to potential purchasers.

Sunseeker Brokerage heavily invests in getting the best exposure for your listing.

Through the ongoing development of websites, analytics and targeted marketing campaigns across platforms, we work towards delivering visitors to the websites, to ultimately deliver more leads to sell your Yacht.

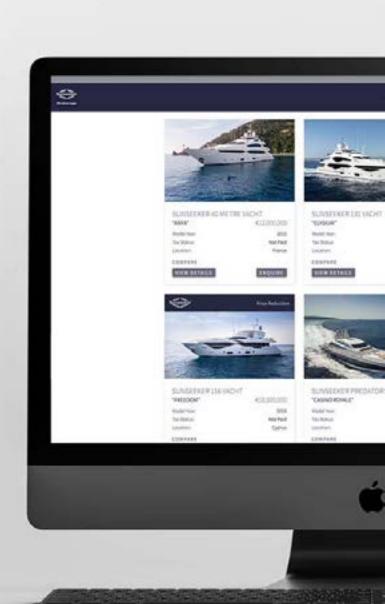
It's this emphasis and focus on growth that saw;

700K

WEBSITE PAGES VIEWED IN 2024

138K NEW WEBSITE VISITORS IN 2024

1,000 WEBSITE ENQUIRIES IN 2024





## MARKETING YOUR YACHT Making use of our digital footprint

Our digital footprint is extensive; not just with our Sunseeker Brokerage Website and our network of 26 Sunseeker London Group dealer sites. We also include our listings on a host of specialised 3rd party marine classified sites.

Truly global exposure, in multiple languages to ensure that your Yacht is seen by as many potential customers as possible.

The 3rd party sites your Yacht will be listed on:

Yachtworld Cosas de Barcos / Inautia Boats.com Annonces de Bateau YATCO Boat International TheYachtMarket Rightboat Boatshop24.com Boatshop24. Boats and Outboards | TopBoats co.uk Boot24 MondialBroker

> 250k+ COMBINED LISTINGS ON THESE SITES

1.7m+

BOATS VISITS TO OUR LISTINGS IN THE LAST 12 MONTHS

Statusenesses.



## MARKETING YOUR YACHT Digital Mail-Outs

Along with our valued clients, a worldwide broker network is supplied with regular mailshots of our brokerage listings with full descriptions and photographs. Subscribers are kept informed of new listings, price reductions and location changes.

## Printed Advertising

As well as marketing in domestic publications within our territories, regular adverts for Sunseeker Brokerage are placed in the most popular industry magazines; Boat International and Motor Boat & Yachting.

With a circulation of approximately 38,500 and 10,200 respectively, our full-page publications are seen by approximately 50,000 readers in print each month.

Please contact your listing broker to discuss advertising opportunities and rates in further detail.





### MARKETING YOUR YACHT

## Social Media

With Social Media users reaching over 4.5 billion in 2021 we will make sure that we use our entire social footprint to promote your Yacht in all the relevant places, with daily posts on Facebook, Instagram, YouTube, Twitter and LinkedIn.





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INCREASE IN YOUTUBE VIEWS OVER THE LAST 12 MONTHS



SUNGERREN

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# Market Intelligence

With a designated support team, our brokers make sure that you have all the key information when it comes to making the correct decisions for your Yacht.

Market and yacht comparative research can help us to gauge and suggest how you should price your Yacht. Following the markets trends we can also make sure this value remains correct in an ever-changing marketplace.





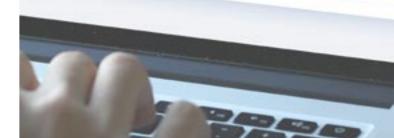
Listed & Sale

Price Analysis

Market Analysis & Market Trends A Proper Sciene to Valuation









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## MARKETING YOUR YACHT What's Next For You?

Throughout this entire process, it is incredibly important to know what is next for you, after we successfully sell your Yacht.

Our team are always pleased to discuss your requirements and most importantly, assist you in every way possible to the high standards you would expect.

With a brief of what you are looking for, we can pinpoint the key opportunities and the best potential options in the market for you, by utilising our extensive resources, market knowledge and global network in the industry.

# Contact Us

### Browse or full selection of Brokerage boats for sale online now.

For more information on listing your boat for sale, please either contact your Sunseeker Broker or contact us online at:

www.sunseekerbrokerage.com/sell-your-yacht info@sunseekerbrokerage.com



Brokerage